

# FlexibleDrive

Transport  
Marine  
Industrial  
Defence



When you work with parts it makes sense to work with people who work with parts.



Our products are **reliable** and sourced from the best suppliers worldwide.



In our industry reliability is everything.

We're an original equipment supplier to some of Australia's largest and most demanding manufacturers and all our products are OE standard to the highest regulations in this country. And we apply those same exacting standards to the aftermarket products we supply. We source our products from the best suppliers across the globe.

Like you, our job depends on a few things, such as cataloguing, availability, reliable service, but above all on the quality and reliability of the products we supply.

We select products to make sure the customer comes back, not the product.



We offer **great value** for money compared to the competition.

We know value for money is important to you. Comparing like for like, our prices are better value.

We're a private business, which means lower costs for you.

We're in business to grow and we believe the best way to compete is by keeping our costs down and offering you a better deal than our larger competitors. We give customers like you the best value, so you can pass it on, and continue to grow your business.

Great product + great price = **The best value** equation in Australia.



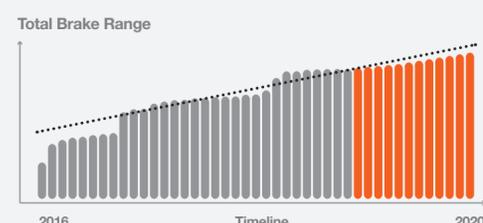
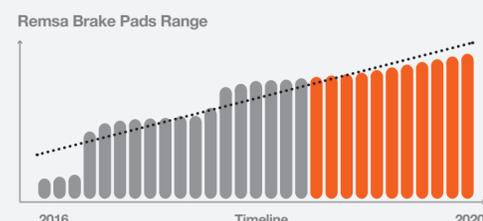
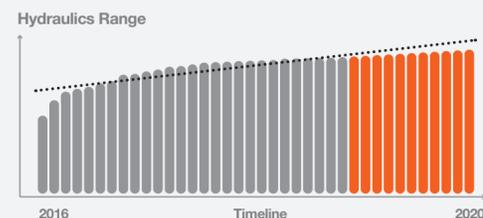
We are committed to **ongoing improvement** to better support you.

We're always looking for ways to do things better; better for us, and better for you. Your business is evolving, and so is ours. We're growing because we're committed to constant improvement, and have **delivered constant improvement**.

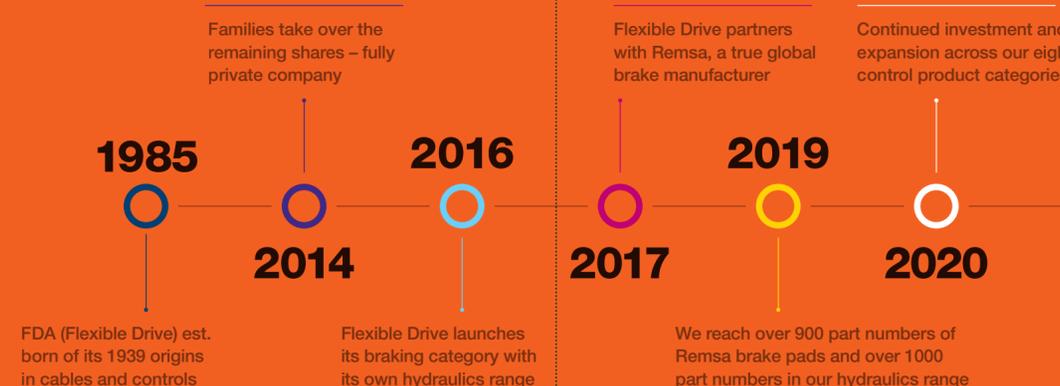
For five years our range has expanded, hydraulics by 100%, Remsa brake pads by 500%. Our catalogue is constantly being updated, we've upgraded our communications systems to make ordering and tracking easier. Range and availability has increased nationwide. **At this rate it won't take long before we will have the best programs for parts interpreters in Australia.**

Constant innovation helps our business. And yours.

Our **growth story.**



You can depend on us to deliver on what we say.



We're the front line in our business, as you are in yours.

Our focus is on getting the parts your customers need, to you, when they need them. We're more concerned with parts interpreters than we are with head office. We're an established family company. We're independent. We're not in competition with resellers like you, simply supplying you with reliable products. The only people we answer to are our customers, and our business is built on the trust we develop with them. Which is why we'll always listen to you, about what matters to you.

We're here for **Parts Interpreters.**

Parts interpreters like you are the shock absorbers of the industry.

You navigate supplier issues, customer issues, head office issues, industry issues, so you can get the right part to your customer.

At Flexible Drive we know what it's like because we're in the same business, subject to the same pressures. We're here for you. It's that simple. After all, the work you do is the work we do.

We recently surveyed customers from all sorts of stores and identified four things that are important to them. We found the things that are important to you are the same things that are important to us.

This is our guarantee to working with you.

